



Job Vacancy

BUSINESS DEVELOPMENT EXECUTIVE (North of England)

Distinction Doors is a trade only supplier to the UK Door Fabrication industry. Distributing quality, cost effective and innovative entrance doors, glazing cassettes and triple glazed glass that are all built to stand the test of time. We are selective over who our suppliers and customers are, they must share the same values as Distinction Doors and our high standards for product quality, customer service and innovation.

We now require a highly motivated Business Development Executive for a field-based sales role to drive sales activities including the expansion of new markets as well as building relationships and providing account management to existing clients.

We are keen to hear from people coming from a background of Field Sales, Sales Executive, Business Development Manager or Key Account Manager roles.

The Business Development Executive will be responsible for proactively driving peak performance, sales success and strategic account growth across the designated area. Utilising their track record in identifying opportunities and building strategic relationships with customers, the successful candidate will be able to self-generate leads and be hands on to provide a solution for new customers.

The Business Development Executive will work closely with key decision-makers, negotiating and closing commercial agreements. They will also be instrumental in devising and implementing the strategy for meeting sales performance targets.

This role is field-based with a requirement to be at the Tankersley Head Office as and when required.

The Successful Applicant Will:

- Be enthusiastic and committed to achieving results
- Be a confident negotiator with the ability to close the deal
- Have strong internal and external stakeholder management skills
- Possess excellent organisational and time management skills
- Be a self-starter with a can-do attitude
- Be proactive
- Be willing to travel in the UK

An understanding of the UK trade/retail window and door market sector would be an advantage.



Job Vacancy **BUSINESS DEVELOPMENT EXECUTIVE (North of England)**

What's On Offer:

- Permanent position
- Bonus scheme
- Company car
- Laptop
- 25 days holiday plus bank holidays
- Company pension scheme
- Healthcare cash plan following successful probation
- Salary £37,000 per annum

If you think you are our ideal candidate, please apply to HR or email support@distinctiondoors.co.uk.